

MARKET TRENDS | PORTLAND MULTIFAMILY

VACANCY

RENTAL RATE

▲ CONSTRUCTION DELIVERIES



Year-over-year change

TOP SALE TRANSACTIONS FOR 2Q 2021

| Property | Submarket | # of Units | Sale Price | Price/Unit | Buyer | Seller |
|-------------|--------------------|---------------|--------------|------------|------------------------------|---|
| Arc Central | Downtown Beaverton | 230 | \$77,000,000 | \$334,783 | St. Regis Properties LLC | Rembold Companies JV Encore Capital Management |
| Northpointe | Boise | 158 | \$48,500,000 | \$306,962 | The Wolff Company | Fore Property Company JV Principal Real Estate Investors, LLC |
| Storyline | Arts District | 147 | \$46,300,000 | \$314,966 | The Wolff Company | M. A. Mortenson Company |
| The Elwood | Rock Creek | 132 | \$41,000,000 | \$310,606 | Borello Real Estate Services | Pahlish Homes & Cedar Coast Capital Corp. |

TOP UNDER CONSTRUCTION

| Property | Address | Submarket | # of Units | Owner | Expected Delivery Date |
|------------------------------|--------------------------------|-------------------------------|---------------|------------------------------|---------------------------|
| West End District Apartments | 14700 SW Rocket St., Beaverton | Cooper Mountain-Aloha North | 424 | Sisters of St Mary of Oregon | Q3 2021 |
| Amberglen South | 1090 NE 91st Ave., Hillsboro | Sommerset West-Elmonica South | 352 | Katerra Inc | Q3 2021 |
| Alta Art Tower | 1516 SW Alder St., Portland | Goose Hollow | 314 | Artists Repertory Theatre | Q1 2022 |
| The Heirloom | 7900 SE Luther Rd., Portland | Southgate | 286 | NBP Capital | Q1 2022 |

TOP COMPLETED CONSTRUCTION FOR 2Q 2021

| Property | Address | Submarket | # of Units | Owner | Delivery Date |
|------------------|---------------------------------------|---------------------|---------------|----------------------------------|---------------|
| Portland Astoria | 140 SW Columbia St., Portland | Waterfront | 348 | Diamond Realty Investments, Inc. | April 2021 |
| Arazo Apartments | 12635 SW 172nd Ter., Beaverton | Neighbors Southwest | 270 | A.G. Spanos Companies | June 2021 |
| Mercato Grove | 3975-4055 Mercantile Dr., Lake Oswego | Walluga | 206 | Trammell Crow Company | May 2021 |
| Heather Lodge | 13432 SE 169th Ave., Happy Valley | Rock Creek | 178 | Fore Property Company | April 2021 |

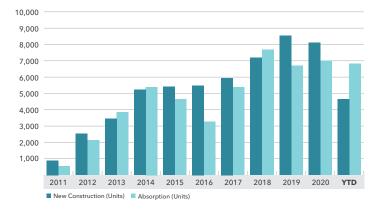
Market Breakdown

| Market Dreakdown | | | | | |
|----------------------|-----------|-----------|-----------|--------------------|--|
| | 20 2021 | 1Q 2021 | 2Q 2020 | Annual % Change | |
| New Construction | 2,054 | 2,582 | 1,790 | 14.75% | |
| Under Construction | 7,106 | 8,496 | 12,972 | -45.22% | |
| Vacancy Rate | 5.4% | 5.9% | 6.4% | -15.63% | |
| Average Asking Rents | \$1,403 | \$1,356 | \$1,329 | 5.57% | |
| Average Price / Unit | \$244,034 | \$209,784 | \$187,574 | 30.10% | |
| Cap Rates | 5.1% | 5.5% | 5.4% | -5.56% | |
| Net Absorption | 3,308 | 3,520 | 1,029 | N/A | |
| | | | | | |

Average Rent

| Unit Size | Monthly Rent | Price/SF |
|-----------|--------------|----------|
| Studio | \$1,145 | \$2.55 |
| 1 Bedroom | \$1,290 | \$1.94 |
| 2 Bedroom | \$1,497 | \$1.58 |
| 3 Bedroom | \$1,695 | \$1.43 |

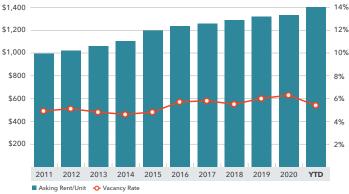
NEW CONSTRUCTION & ABSORPTION



20,000 15 16,000 12 12,000 9 8,000 6 4,000 6 4,000 0 12 011 2012 2013 2014 2015 2016 2017 2018 2019 2020 YTD Number of Units Sold O GRM

NUMBER OF UNITS SOLD & GROSS RENT MULTIPLIER

AVERAGE ASKING RENT/UNIT & VACANCY RATE



AVERAGE SALES PRICE/UNIT & CAP RATES



Kin Kidder Mathews

The information in this report was composed by the Kidder Mathews Research Group.

GARY BARAGONA Director of Research 415.229.8925 gary.baragona@kidder.com

BRIAN HATCHER President & COO 503.221.9900 brian.hatcher@kidder.com

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Kidder Mathews is the largest, independent commercial real estate firm on the West Coast, with 900 real estate professionals and staff in 21 offices in Washington, Oregon, California, Nevada, and Arizona. We offer a complete range of brokerage, appraisal, asset services, consulting, project and construction management, and debt equity finance services for all property types.

COMMERCIAL BROKERAGE

| 23M | ANNUAL SALES SF | 460 + | NO. OF BROKERS | | | |
|----------------|---------------------------------|--------------|-------------------------------|--|--|--|
| \$8B | ANNUAL TRANSACTION VOLUME | 42M | ANNUAL LEASING SF | | | |
| VALUATION AD | VISORY | | | | | |
| 1,800+ | APPRAISALS ANNUALLY | 40/19 | TOTAL NO. APPRAISERS/MAI'S | | | |
| ASSET SERVICES | | | | | | |
| 70M | MANAGEMENT PORTFOLIO SF | \$12B | IN ASSETS UNDER MANAGEMENT | | | |

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