

MARKET TRENDS | LOS ANGELES MULTIFAMILY

VACANCY

RENTAL RATE

CONSTRUCTION DELIVERIES



Year-over-year change

TOP SALE TRANSACTIONS FOR 2Q 2021

| Property | Submarket | # of Units | Sale Price | Price/Unit | Buyer | Seller |
|-------------------------|--------------------|------------|---------------|------------|--|-------------------------------|
| Atlana Apartments | Downtown Glendale | 507 | \$300,000,000 | \$591,716 | Waterford Property Company | Brookfield Property Group |
| Residences @ Westgate | Old Town Pasadena | 340 | \$237,000,000 | \$697,059 | Waterford Property Company | Equity Residential |
| Moda @ Monrovia Station | Monrovia | 261 | \$100,000,000 | \$383,142 | CA Statewide Communities Dev Authority | Griffin Capital Corp |
| Hudson | Playhouse District | 173 | \$98,100,000 | \$567,052 | Waterford Property Company | Greystar Real Estate Partners |
| The Olive Ridge Resort | Pomona | 220 | \$46,800,000 | \$212,727 | Harbor Group International LLC | Positive Investments |

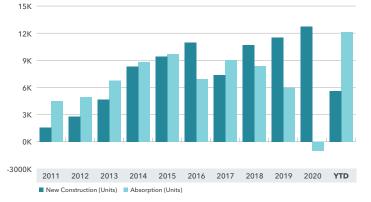
TOP UNDER CONSTRUCTION

| Property | Address | Submarket | # of Units | Owner | Expected Delivery Date |
|----------------------|-------------------------|------------------|------------|---------------------------|---------------------------|
| Ferrante | 1000 W Temple St | City West | 1,150 | G.H. Palmer Associates | January 2022 |
| VOX | 3333 S La Cienega Blvd | West Adams | 910 | Carmel Partners | October 2021 |
| Kurve | 2801 Sunset Pl | Koreatown | 644 | Hankey Investment Company | August 2021 |
| Alexan NOHO West | 6150 Laurel Canyon Blvd | North Hollywood | 642 | Barings | March 2023 |
| 12101 W Olympic Blvd | 12101 W Olympic Blvd | West Los Angeles | 600 | Hines | March 2023 |

TOP COMPLETED CONSTRUCTION FOR 2Q 2021

| Property | Address | Submarket | # of Units | Owner | Delivery Date |
|----------------------|-----------------------|-----------------|------------|----------------------------------|---------------|
| The Rise Hollywood | 1331 N Cahuenga Blvd | Hollywood | 369 | The Blackstone Group | May 2021 |
| Llewellyn | 1101 N Main St | Chinatown | 318 | Trammell Crow Company | April 2021 |
| The Watermark | 6611-6625 Reseda Blvd | Reseda | 250 | Uhon, Inc | April 2021 |
| Millennium South Bay | 12540 Crenshaw Blvd | Hawthorne | 230 | The Dinerstein Companies | June 2021 |
| Upper Ivy Residences | 8809 Washington Blvd | Lucerne-Higuera | 200 | Lowe Enterprises Investment Mgmt | April 2021 |

| Market Break | down | | | | Average | Rent |
|----------------------|-----------|-------------------------|-----------|--------------------|-----------|--------------|
| | 20 2021 | 10 2021 | 2Q 2020 | Annual % Change | Unit Size | Monthly Rent |
| New Construction | 2,235 | 3,349 | 3,157 | -29.20% | Studio | \$1,470 |
| Under Construction | 30,666 | 28,613 | 30,356 | 1.02% | 1 Bedroom | \$1,775 |
| Vacancy Rate | 5.4% | 5.8% | 5.7% | -5.26% | 2 Bedroom | \$2,226 |
| Average Asking Rents | \$1,960 | \$1,917 | \$1,919 | 2.14% | 3 Bedroom | \$2,639 |
| Average Price / Unit | \$314,788 | \$339, <mark>288</mark> | \$269,403 | 16.85% | | |
| Cap Rates | 4.40% | 4.40% | 4.40% | 0.00% | | |
| Net Absorption | 6,928 | 5,186 | -3,620 | N/A | | |

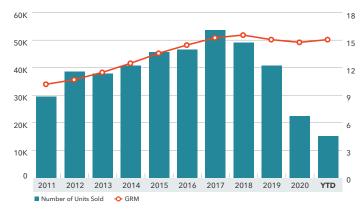


AVERAGE ASKING RENT/UNIT & VACANCY RATE

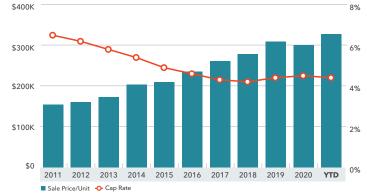


NUMBER OF UNITS SOLD & GROSS RENT MULTIPLIER

NEW CONSTRUCTION & ABSORPTION



AVERAGE SALES PRICE/UNIT & CAP RATES



km Kidder Mathews

The information in this report was composed by the Kidder Mathews Research Group.

GARY BARAGONA Director of Research 415.229.8925 gary.baragona@kidder.com

MARK READ Regional President, Brokerage Southern California & Southwest 213.421.1400 mark.read@kidder.com

KIDDER.COM

Kidder Mathews is the largest, independent commercial real estate firm on the West Coast, with 900 real estate professionals and staff in 21 offices in Washington, Oregon, California, Nevada, and Arizona. We offer a complete range of brokerage, appraisal, property management, consulting, project and construction management, and debt equity finance services for all property types.

COMMERCIAL BROKERAGE

| 23M | ANNUAL SALES SF | 460 + | NO. OF BROKERS | | | | | |
|---------------|---------------------------------|--------------|-------------------------------|--|--|--|--|--|
| \$8B | ANNUAL TRANSACTION VOLUME | 42M | ANNUAL LEASING SF | | | | | |
| VALUATION AD | VALUATION ADVISORY | | | | | | | |
| 1,800+ | APPRAISALS ANNUALLY | 40/19 | TOTAL NO. APPRAISERS/MAI'S | | | | | |
| ASSET SERVICE | ASSET SERVICES | | | | | | | |
| 70M | MANAGEMENT PORTFOLIO SF | \$12B | IN ASSETS UNDER MANAGEMENT | | | | | |

This information supplied herein is from sources we deem reliable. It is provided without any representation, warranty or guarantee, expressed or implied as to its accuracy. Prospective Buyer or Tenant should conduct an independent investigation and verification of all matters deemed to be material, including, but not limited to, statements of income and expenses. CONSULT YOUR ATTORNEY, ACCOUNTANT, OR OTHER PROFESSIONAL ADVISOR.