COMMERCIAL REAL ESTATE CHALLENGES DEMAND LOCAL EXPERTS. WE’RE YOURS.
WE ARE **THE EDGE IN YOUR MARKET**

We know the West Coast. In fact, we’re its largest independent commercial real estate firm. Our team boasts 900 local market specialists and top-producing professionals—serving out of 20 offices across five states.

**YOU HAVE OUR UNDIVIDED ATTENTION**

We’re structured to focus our professionals’ energy on delivering the best outcome for your business. That individual attention, buoyed by deep expertise, is what sets us apart, ensuring we deliver results. This is a major reason many of our client relationships are in their third decade.

**WE DON’T JUST KNOW THE MARKET, WE DRIVE IT**

It’s no secret that having a team deeply embedded in your market gives you the edge. Our professionals deliver insights that go beyond data and identify unexpected avenues for growth. This ensures our clients are armed to capitalize on market trends in the most competitive real estate markets in the West.

**PERSONALLY INVESTED**

We think like owners. In fact, many of us are! We’re all empowered to suggest innovative solutions, preempt the market and act decisively. This structure enables us to make a meaningful impact on our clients’ business, often in nimble, unexpected ways.

**LARGEST INDEPENDENT BROKERAGE ON THE WEST COAST**

We’re big enough to see what the market is doing and share that quickly, so our professionals deliver superior market knowledge. Our scale also ensures you have access to the people and services you require, no matter the location or need.

**PERSONALIZED PROPERTY MANAGEMENT**

With a portfolio of more than 53 million square feet of industrial, office, retail and medical/research properties, we’re one of the largest independent property management groups on the West Coast. We tackle every assignment by first understanding our client’s objectives, then we customize our scope of services to ensure we meet or exceed these goals.

**OUR SERVICES**

- Commercial Brokerage
- Asset Services
- Valuation Advisory
- Consulting
- Project & Construction Management
- Debt & Equity Finance

**COMMERCIAL BROKERAGE**

$12B
ANNUAL TRANSACTION VOLUME

500+
NO. OF BROKERS

**ASSET SERVICES**

53M SF
MANAGEMENT PORTFOLIO

771+
ASSETS UNDER MANAGEMENT

**VALUATION ADVISORY**

2,600+
ASSIGNMENTS ANNUALLY

46/23
TOTAL NO. APPRAISERS/MAI’S
DEEPEST BENCH IN VALUATION ADVISORY

We have more MAI-designated professionals than any other independent firm on the West Coast and offer a full-range of valuation and consulting services. The group specializes in investment-grade real estate, bringing our diverse expertise to appraisal, market analysis, and consulting for the development, acquisition, sale, leasing, and financing of major urban real estate across the West Coast.

FLEXIBLE SOLUTIONS TO DEBT & EQUITY FINANCE

We specialize in placing commercial mortgage debt tailored to your specific needs. Whether you’re an institutional or a local investor, we can provide competitive solutions that are more flexible than traditional bank options. Our focus is on recourse, non-recourse, multifamily, hospitality, industrial, retail, office, and owner/user loans.

$103.75M Sale
ISSAQUAH, WA

544K+ Lease
TACOMA, WA

358K+ Lease
SAN BERNARDINO, CA

$88M Sale
CERRITOS, CA

All of the services of a national, publicly-traded firm, but much more nimble.

- CLIENT TESTIMONIAL
AWARD-WINNING SERVICES

More than 580 awards and recognitions on the West Coast.

- 170+ Times ranked as a largest CRE firm
- 85+ Awards for best places to work
- 7x National awards CRE marketing
- 6x Inc. 5000 fastest growing private companies
- 8x PSBJ fastest growing private companies
- 16x PSBJ Washington's best work places
- 15x Oregon business 100 best companies
- 11x San Francisco chronicle top workplaces
- 6x San Diego business journal best work places
- 3x SFBT / SVBJ bay area best places to work
- 2x AZ big media best places to work
- 23x PSBJ largest CRE firms
- 16x SFBT / SVBJ largest CRE firms
- 3x LABJ largest CRE firms

Serving in 20 offices across five states.

PACIFIC NORTHWEST
- Seattle
- Bellevue
- South Seattle
- Tacoma
- Olympia
- Portland

N. CALIFORNIA/NEVADA
- San Francisco
- Pleasanton
- Redwood Shores
- Silicon Valley
- Sacramento
- Reno

GREATER LOS ANGELES
- Downtown LA
- West LA
- El Segundo
- San Fernando Valley

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