

A photograph of a modern, multi-story apartment building with large windows and balconies, set against a clear blue sky. The building has a mix of light-colored walls and dark window frames. The balconies have dark metal railings. The overall aesthetic is clean and contemporary.

MULTIFAMILY
REAL ESTATE
SOLUTIONS

MORE THAN JUST *CLIENT FOCUSED*

Relationships, experience, and accountability have defined us for over 55 years.

The Kidder Mathews multifamily investments group brings deep commercial real estate expertise and local market knowledge to provide superior apartment analysis, strategic advice, and advocacy for the multifamily industry.

Over the past three years, our team has facilitated the sale of 10,860 units valued at more than \$3.1 billion and completed over 1,175 appraisals. We closely monitor Western U.S. markets while also tracking regional and national housing trends.

Whether you're a local, regional, or institutional investor, our experts have the resources, relationships, and experience to guide you through a successful transaction.

\$3.1B

3-YEAR MULTIFAMILY
TRANSACTION VOLUME

10,860

UNITS SOLD IN THE
PAST 3 YEARS

70+

MULTIFAMILY
SPECIALISTS

1,175+

APPRAISALS PERFORMED
IN THE PAST 3 YEARS

MULTIFAMILY REAL ESTATE SOLUTIONS

MULTIFAMILY INVESTMENT SERVICES



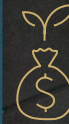
SELLER
REPRESENTATION



BUYER
REPRESENTATION



1031 TAX-DEFERRED
EXCHANGES



PORTFOLIO ANALYSIS
& PLANNING



FINANCIAL
ANALYSIS



SUPPLY & DEMAND
ANALYSIS



DEMOGRAPHIC
STUDIES & REPORTS



MARKET RESEARCH
SURVEYS, TRENDS,
& ANALYSIS



VALUATION &
APPRAISAL SERVICES

MULTIFAMILY SUB-TYPES

Development

Garden-style

Affordable (nursing, senior, specialty)

High-rise

Mobile home

Mid-rise

Hospitality

Loft

KIDDER MATHIEWS

WE MEASURE SUCCESS BY THE *LONG-TERM RELATIONSHIPS* WE KEEP



AZTEC SHOPS/SDSU



ONITY™



Toll Brothers
AMERICA'S LUXURY HOME BUILDER®



BANK OF THE WEST



FPA MULTIFAMILY
SEARCHING FOR OPPORTUNITY



TORCHLIGHT
INVESTORS



LENNAR®



Shea | Properties.



VIEWPOINT



GREYSTONE



TRIMONT



BLACKROCK®



**MIDLAND
LOAN
SERVICES**



JPMorganChase



WELLS FARGO

OUR *TRACK RECORD*

From value-add to stabilized assets, Kidder Mathews consistently delivers strong outcomes for multifamily owners across the Western U.S.

REPRESENTATIVE TRANSACTIONS

Bella on Canyon

Puyallup, WA
\$50.2M | 140 units

Sierra Sun Apartments

Puyallup, WA
\$45.8M | 150 units

Koreatown Towers Portfolio

Los Angeles, CA
\$41.2M | 200 units

Sundance Apartments

Milton, WA
\$28M | 105 units

Puesta del Sol Apartments

Phoenix, AZ
\$22.3M | 128 units

The Mint

Los Angeles, CA
\$17.5M | 42 units

Kenmore Apartments

Los Angeles, CA
\$15.9M | 54 units

Berendo Court Apartments

Los Angeles, CA
\$15.6M | 34 units

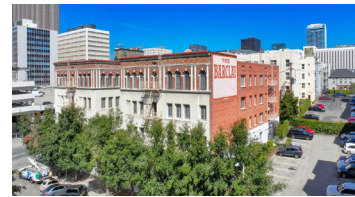
Quail Meadows

Reno, NV
\$14.5M | 56 units



COLINA

Seattle, WA
\$65.5M | 139 Units



THE BARCLAY

Los Angeles, CA
\$10.9M | 73 Units



CESAR

Portland, OR
\$12.6M | 51 Units



THE NORMANDY

San Francisco, CA
\$35M | 108 Units



CINNAMON WOODS

San Diego, CA
\$26.1M | 88 Units



1916-1920 S ROBERTSON

Los Angeles, CA
\$11M | 32 Units



THE ESSENTIAL

San Diego, CA
\$39.8M | 287 Units



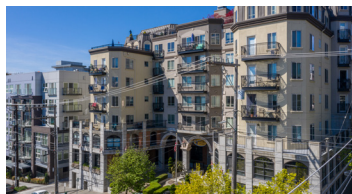
RISE CANYON WEST

Phoenix, AZ
\$31M | 164 Units



FAIRWOOD LANDING

Renton, WA
\$61M | 195 Units



METRO ON FIRST

Seattle, WA
\$42.6M | 102 Units



BALLPARK PLACE

San Diego, CA
\$21M | 100 Units



THE DIDION

Sacramento, CA
\$8.4M | 12 Units



DIANE APARTMENTS

San Diego, CA

\$26.8M | 76 Units



629 POST STREET

San Francisco, CA

\$13.3M | 67 Units



SAXONY

Encinitas, CA

\$12.7M | 29 Units



MUIR APARTMENTS

Seattle, WA

\$54.5M | 130 Units



\$103.8M

ALEXAN HEARTWOOD

Issaquah, WA | 135 Units



FAIRWAY PARK MANOR

Reno, NV

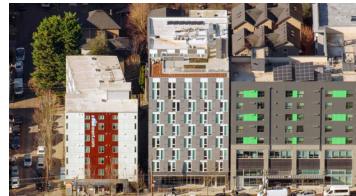
\$16.6M | 100 Units



350 S RENO STREET

Los Angeles, CA

\$17.2M | 36 Units



SOUND ON 12TH

Seattle, WA

\$29M | 92 Units



CAMELOT TERRACE

Carlsbad, CA

\$11.5M | 25 Units



UNION PARK

Seattle, WA

\$28M | 84 Units



BROADSTONE REVEAL

Portland, OR

\$48M | 147 Units



1048 UNION STREET

San Francisco, CA

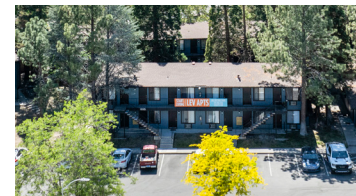
\$9.5M | 21 Units



134TH STREET LOFTS

Vancouver, WA

\$38.8M | 124 Units



LEV APARTMENTS

Reno, NV

\$14M | 129 Units



935 N SAN VICENTE BLVD

Hollywood, CA

\$9.3M | 7 Units

YOUR PLATFORM *FOR PERFORMANCE*

Robust Research Capabilities

36

TOTAL MULTIFAMILY
REPORTS ANNUALLY

The Kidder Mathews Research group supports multifamily professionals with a strategic, multi-layered approach that enhances client service and drives business growth. We partner closely with our brokerage professionals to deliver core research, value-add support, and tailored market insights to win business, strengthen relationships, and support revenue-generating activities. By combining proprietary in-house data with carefully selected third-party sources, the group provides accurate, actionable intelligence on submarket performance, rent and vacancy trends, demographic shifts, and competitive supply—empowering brokers to confidently advise clients on acquisitions, dispositions, pricing, and portfolio strategies.

OUR TOOLS

AIR (for CA)

Apartment Insights

CBA

CLEAR

CoStar

ESRI/ArcGis

Google Earth Pro

KM Connect

LandVision

LoopNet

Real Capital Analytics

Reonomy

Trepp

Yardi Matrix

Debt & Equity Finance Services

\$357M+

D&E FINANCE FOR MULTIFAMILY
ASSETS IN PAST THREE YEARS

The Kidder Mathews Debt & Equity Finance group specializes in the placement of commercial mortgage debt tailored to meet our clients' specific criteria.

In addition to deep experience in commercial real estate and local market expertise, our team delivers competitive, well-structured financing solutions for both institutional and private investors.

SPECIALIZING IN

Life company loans for lower LTV, non-recourse transactions

CMBS (commercial mortgage-backed securities) for higher LTV, on-recourse transactions

SBA and non-SBA loans for owner-user acquisitions

Financing placements through large and small banks

Credit union loans with no/limited prepayment penalties

Bridge financing for the acquisition of transitional or value-add properties

Government agency loans for apartment properties
(Fannie Mae, Freddie Mac, HUD/FHA)

Private money placement

Construction financing (recourse and non-recourse) for all property types

Private lender financing for accelerated closings

DEDICATED MARKETING

Our in-house, award-winning marketing team operates as a full-service creative agency—developing best-in-class branding and marketing collateral that elevates your property and stands out in the market.



SAMPLE
OFFERING
MEMORANDUM



SAMPLE LISTING WEBSITE & RESPONSIVE E-FLYER DESIGN



SAMPLE SOCIAL MEDIA POST

UNSURPASSED MULTIFAMILY EXPERTISE & CLIENT SERVICE

Kidder Mathews is the largest fully independent commercial real estate firm in the Western U.S., with over 900 professionals in 20 offices across Washington, Oregon, California, Idaho, Nevada, and Arizona. We offer a complete range of brokerage, appraisal, asset services, consulting, and debt & equity finance services for all property types. Kidder Mathews averages \$9 billion in transaction volume, manages more than 58 million square feet of space, and conducts 2,400 appraisal, consulting, and cost segregation assignments annually.

COMMERCIAL BROKERAGE

<i>510+</i>	NO. OF BROKERS	<i>\$9B</i>	AVG ANNUAL TRANSACTION VOLUME	<i>59</i>	MULTIFAMILY BROKERS
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ASSET SERVICES

<i>58M</i>	MANAGEMENT PORTFOLIO SF	<i>850+</i>	ASSETS MANAGED	<i>250+</i>	CLIENTS SERVED
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VALUATION ADVISORY

<i>2,400</i>	AVG ANNUAL APPRAISALS	<i>39/24</i>	TOTAL NO. OF APPRAISERS/ MAI'S	<i>400+</i>	AVG ANNUAL MULTIFAMILY APPRAISALS
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PACIFIC NORTHWEST

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